ZIRONE

IGNITING PROGRESS

Talent · Technology · AI

Enterprise capability overview

One accountable partner for the people and systems behind progress.

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ONE ZIRONE

Talent and technology are usually the same business problem.

Zirone connects the people, platforms, intelligence, and learning needed to move an enterprise priority forward.

01

Zirone Talent

Specialized people for critical roles and shifting workloads.

02

Technology & AI

Enterprise change grounded in the workflow and operating reality.

03

Zirone Forge

Applied learning that moves from concept to build to deployment.

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THE ZIRONE DIFFERENCE

Start with the real requirement—not the service catalog.

The outcome, environment, evidence, disqualifiers, deadline, and decision process determine the right person and the right delivery model.

Clear requirement → better search → safer delivery

The requirement is the first deliverable.

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ZIRONE TALENT

People who fit the work—not only the keywords.

Contract · Contract-to-hire · Direct hire · Project teams

- **Technology & AI** →
- **Enterprise applications & ERP** →
- Engineering & technical →
- Healthcare →
- Legal & professional services →
- Leadership & delivery →

Build the team.

Fit the person to the work—not only the keywords.

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Modernize the enterprise.

ENTERPRISE TECHNOLOGY

Reduce friction. Strengthen the foundation.

Focused consulting and embedded expertise across the systems organizations rely on every day.

01 **Enterprise applications & ERP**

02 **Data, integration & analytics**

03 **Cloud, security & modern engineering**

APPLIED AI

Put AI to work.

Start with one useful workflow.

A useful first workflow is more valuable than a theatrical AI roadmap.

Opportunity & readiness · Enterprise AI architecture · Forward-deployed engineering · Evaluation & guardrails

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CORE EXPERTISE

Broad enough for the enterprise. Focused enough to deliver.

01	**Enterprise Applications & ERP**	Platforms, higher education, integration, upgrades, testing, change, and support.
02	**AI & Intelligent Automation**	Readiness, architecture, copilots, evaluation, workflow automation, and engineering.
03	**Data, Integration & Analytics**	Strategy, pipelines, APIs, data quality, governance, analytics, and reporting.
04	**Cloud, Security & Engineering**	Cloud, cybersecurity, application modernization, DevOps, quality, and support.

INDUSTRY CONTEXT

How IT and non-IT fit under one roof.

Industries define the operating context. Talent and Technology define how Zirone helps.

01 **Higher Education**

Talent + enterprise systems + AI

02 **Healthcare & Life Sciences**

Talent + enterprise systems + AI

03 **Manufacturing & Engineering**

Talent + enterprise systems + AI

04 **Legal & Professional Services**

Professional talent + secure digital workflows

05 **Financial & Business Services**

Professional talent + secure digital workflows

06 **Public & Mission-Driven**

Professional talent + secure digital workflows

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SIGNATURE DEPTH

18+

years inside enterprise applications and higher education

Higher education belongs inside Enterprise Applications & ERP—not as a disconnected navigation tab.

That depth improves requirement quality, search calibration, integration thinking, stakeholder awareness, and delivery context across the portfolio.

A real specialization should sharpen the entire business—not trap it in a silo.

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THE ZIRONE WAY

Clarity before velocity.

Scope increases only when evidence justifies the next move.

01

Align

Define the outcome, context, constraints, and real deadline.

02

Qualify

Test fit with evidence, structured questions, and clear gaps.

03

Deliver

Put the right people and plan around the defined work.

04

Improve

Close the loop, transfer knowledge, and strengthen the next move.

ZIRONE
FORGE
LEARN · BUILD · DEPLOY

Capability that survives the classroom.

ENTERPRISE AI · DATA · CLOUD · SECURITY · ERP

Private team workshops · Curated cohorts · Applied build labs

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A PRACTICAL FIRST STEP

Start with one bounded question.

01	**Role & requirement calibration**	A success profile, screening rubric, search map, and engagement recommendation.
02	**AI opportunity sprint**	A prioritized workflow, readiness view, risk frame, and proof-of-value plan.
03	**ERP & integration health check**	A focused view of friction, dependencies, support risk, and practical next moves.

Bring the role, roadmap, or hard problem.

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